



ABERCORN BUSINESS SALES
SUCCESSFULLY SELLING YOUR BUSINESS



Profitable & Professional Commercial and Domestic Cleaning Company

West Norfolk

Asking Price: £200,000

Reference: CC01-ABS | Confidential Memorandum

Turnover circa £195,000.

Profit before tax and directors' drawings circa £65,000.

Net Assets circa £27,000 including vehicles, cleaning equipment etc.

Business Profile:

This confidential sales memorandum presents a well-established and profitable professional cleaning company.

Our client is a reputable and profitable cleaning company that takes pride in going the extra mile for its customers.

With their commitment to providing a professional and trustworthy service, they have become well-known locally for their professional cleaning services.

Commercial customers:

It has a diverse range of commercial customers (circa 90% of overall business) as well as a small number of select domestic clients.

Expertise:

Their cleaning staff are trained to carry out various cleaning and housekeeping tasks, consistently maintaining the highest standards.

Operating under COSHH regulations (Control of Substances Hazardous to Health), they ensure clients' and employees' safety and well-being.

A Comprehensive Range of Cleaning Services:

Our client's commercial cleaning services cover everything from offices to retail shops, Bed & Breakfast establishments to holiday lets, showrooms to factories.

Additionally, they excel in specialised cleaning services such as intense after-build cleans, tenancy cleans, and one-off cleans, delivering great results every time

Opportunity for Expansion:

Our client offers a wide array of expansion opportunities. Consider promotions for carpet and oven cleaning to attract new clients.

Additionally, tapping into various sectors like advertising, holiday changeovers, end-of-builds, and end-of-tenancies can lead to business growth.

Year on year growth.

The business is growing year on year and the vendor expects revenues to increase to at least £230,000 for the next financial year with the new contracts it has been awarded.

Management, PAYE and Accounting.

All staff are PAYE including the Manager who runs the business operation on a day-to-day basis. The business utilises QuickBooks accounting software to run the back office.

Dedicated Workforce:

With a team of 13 part-time staff, all extensively trained to handle commercial premises and office equipment professionally, our client emphasizes the importance of maintaining a highly skilled team.

Their in-house training program covers essential areas like computer hardware cleaning, workplace hygiene, and health and safety.

A Strong Online Presence:

Our client boasts an excellent website with a memorable domain name alongside an active Facebook account. However, they firmly believe their best marketing tool is positive word-of-mouth recommendations from satisfied customers. Treating their staff and clients with care and respect, this Company has earned the trust and loyalty of all they serve.

If you're seeking a cleaning company that consistently delivers results and prioritises customer satisfaction, don't hesitate to contact us today.

Profitable cleaning Business.

This profitable cleaning Business is now available for sale; established and owned by the vendor for the last nine years, this Business has a very loyal customer base. The Business grows by referrals and word-of-mouth, doing almost no advertising (except for the excellent website and Facebook account). The team of 13 part-time English-speaking staff are in place.

Financials.

With a Turnover of £195,000 and a Profit before tax and director's drawings of £65,000, Net Assets c£27,000, this successful Commercial and Domestic Cleaning Company is an excellent acquisition opportunity. The asking price of £200,000 represents excellent value to the successful buyer.

Support and handover.

The current owners will provide support and handover to the successful purchaser.

Reason for Sale

New Business Venture

NA



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Next Steps & Contact

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