



## **ABERCORN BUSINESS SALES**

**SUCCESSFULLY SELLING YOUR BUSINESS**



**Successful Property Maintenance Company for Sale -Specialists in Electrical Work, Maintenance, Roofing, Decorating and Carpentry.**

Basingstoke, Hampshire

**Asking Price: £295,000**

Reference: CC05-ABS | Confidential Memorandum

**Asking Price:** £295,000 (on a cash-free debt free basis)

**The asking price includes the Tangible Assets of 3 Vans and a Cherry Picker.**

**Turnover** £288,000 per annum

**Gross Profit** £209,000 per annum

**Adjusted EBITDA** (pre-director drawings) circa £120,000-140,000 p.a.

### **Key Strength:**

- Highly Reputable and Successful Property Maintenance Company with consistent recurring income.
- Commercial customer base consisting mainly of major housing associations, chartered surveyors, and commercial property managers as well as private landlords and domestic properties.
- Provider of Data cabling service and Electrical Installation Condition Reports. Experienced and qualified electrical contractors.
- Established by the current owner 18 years ago, this very profitable and successful Specialists in electrical work, maintenance, roofing, decorating, and carpentry business has been run from a home office.
- The Business is fully relocatable. The Business has never needed to advertise, the only form of Marketing is the excellent company website, and of course the finest form of marketing word of mouth recommendation.

### **Executive Business Summary**

Our client, based in Basingstoke and serving very large property management clients throughout Hampshire and beyond, is a highly reputable contractor specialising in a range of services including electrical work, maintenance, roofing, decorating, and carpentry.

The business is known for its speed of response, built by the eighteen years of experience in property maintenance, flexibility and communication. It has in place excellent back-office systems and serves its largest clients via a very effective market leading online portal that manages the jobs effectively and seamlessly.

The business enjoys a loyal, commercial and domestic customer base consisting of private landlords, major housing associations, chartered surveyors, and commercial property managers. With a strong presence in both the domestic and commercial sectors, the business has built a strong client base through word-of-mouth referrals and repeat business, underscoring the quality and reliability of its services.

### **Company Overview**

**Location:** Basingstoke, Hampshire.

**Services:** Electrical, Maintenance, Roofing, Decorating, Carpentry

**Service Areas:** Primarily Hampshire, but open to contracts in other regions.

## Domestic Services.

**Maintenance:** Comprehensive property maintenance solutions.

**Roofing:** Wide range of roofing services, from tiling to gutter repairs.

**Decorating:** Interior and exterior painting and decorating services.

**Carpentry:** Bespoke carpentry services tailored to individual needs.

**Electrical:** From complete house rewiring to small repairs and installations.

## Commercial Services

**Maintenance:** Full range of services for commercial and rental properties.

**Roofing:** Durable and reliable roofing solutions for commercial and residential properties.

**Decorating:** Professional painting and decorating services for commercial and residential properties.

**Carpentry:** Expert carpentry services to repair, install, fit and create bespoke projects.

**Electrical:** Extensive electrical services including installations in schools, libraries, and commercial buildings.

## Competitive Advantages

**Part P Certification:** Ensures all work complies with National Standards and UK Building Regulations.

**Industry Memberships:** Adheres to guidelines and best practices of leading industry associations.

**Comprehensive Insurance:** All work and engineers are fully insured, providing peace of mind to clients.

**Professional Staff:** Qualified electricians and tradesmen committed to delivering high-quality services.

**Attention to Detail:** Over 18 years of experience emphasising meticulous attention to detail in every project.

**Customer Satisfaction:** Numerous positive testimonials from satisfied customers highlighting professionalism, quality, and reliability.

## Summary

This Successful Property Maintenance business has a workforce of four skilled and experienced tradesmen who are committed to delivering exceptional services to its clients, which has helped make the business into a profitable and reputable business with significant growth potential.

Its established client base and excellent reputation for quality and reliability make it a valuable purchase opportunity. The Business is fully systemised, all jobs recorded and accurately invoiced.

We strongly recommend this opportunity to any potential buyers looking for a profitable, successful and reputable business in the Property Maintenance Company Sector.

**Business handover:** Our client will be delighted to provide a complete handover support of the Business to ensure a successful transfer.

**Reason for sale:** Retirement Sale

**Next Step:** To Register Interest, you will need to fully complete our Confidentiality Agreement (NDA).





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## Next Steps & Contact

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