



ABERCORN BUSINESS SALES

SUCCESSFULLY SELLING YOUR BUSINESS



Commercial Cleaning and Maintenance Company for Sale- offering a comprehensive range of facility management, office cleaning, commercial cleaning, residential, and specialist cleaning services.

Worcestershire.

Asking Price: £99,000

Current Turnover: Circa £200,000

Executive Summary

This Professional Commercial Cleaning and Maintenance Company is a well-established and professional office and commercial cleaning business, offering a comprehensive range of facility management, office cleaning, commercial cleaning, residential, and specialist cleaning services.

Since its inception, the company has built a strong reputation, fostering long-term relationships with over 50 commercial clients, including office complexes, manufacturing plants, and retail spaces.

The business is fully accredited, certified, and compliant with all relevant industry standards, ensuring that its services consistently meet and exceed client expectations.

A key differentiator for this Cleaning and Maintenance Company is its investment in cutting-edge cleaning technologies and environmentally friendly products, reflecting a commitment to innovation and sustainability.

Customer satisfaction is at the core of the company's operations, with a customer-centric approach that prioritises personalized service tailored to the specific needs of each client.

This approach has resulted in high levels of client retention and satisfaction. The company boasts a skilled and dedicated workforce, comprised of trained professionals who are committed to delivering excellence in every task.

This skilled team, combined with the company's robust operational infrastructure, positions this Cleaning and Maintenance as a reliable and trusted provider in the growing United Kingdom's cleaning and facility management market.

This business presents a strong opportunity for growth, with a scalable business model and an established client base in a high-demand market. This Well Established and Professional Office and Commercial Cleaning Business provides a full range of facility management, office cleaning, commercial cleaning, residential and specialist cleaning services.

Business Overview:

Sector: Commercial Cleaning and Maintenance

Business Status: Growing

Established: 2019

Ownership: Solely managed by the current Managing Director since inception.

Key Strengths

- Loyal Client Base:** The company has developed strong relationships with over 50 commercial clients, including office complexes, manufacturing plants, and retail spaces.
- Accreditations and Compliance:** Fully accredited and compliant with industry standards, ensuring high-quality service delivery.
- Innovative Solutions:** Investment in cutting-edge cleaning technologies and environmentally friendly products sets the business apart.

4. **Customer-Centric Approach:** A commitment to personalized service and customer satisfaction, reflected in excellent client reviews.
5. **Skilled Workforce:** A team of trained professionals dedicated to maintaining the highest standards of cleanliness and maintenance.

Market Position and Competition

- **Competitive Edge:** The business offers a combination of innovative solutions, industry certifications, and a strong customer-centric approach, making it a preferred choice for many clients.

Business Opportunities

- **Scalability:** The business model is designed for easy expansion, allowing a new owner to scale operations efficiently.
- **Growing Market:** The UK commercial cleaning and maintenance market is valued at over £10 billion and continues to grow, presenting significant opportunities for expansion.
- **Increased Outsourcing:** With businesses increasingly outsourcing cleaning services, demand for reliable and professional providers like this company is on the rise.

Client and Contract Base

- **Regular Contracts:** The company maintains 30 ongoing contracts, including well-known clients like Specsavers and various local authorities in the West Midlands.

Advertising and Marketing

- **Platforms Used:** Google, Facebook, LinkedIn, and targeted email campaigns.
- **Website:** The Company has invested in an excellent SEO friendly Website.
- **Brochures Available:** Yes

Employee Overview

- **Staffing:** 10 part-time employees with well-defined roles and responsibilities.
- **Training and Compliance:** All staff are trained in general and specialised cleaning duties, health and safety compliance, and customer interaction.

Financial Overview

- Detailed financial figures for the last three years will be provided upon request.

Conclusion

This business presents a strong investment opportunity in a growing market. With a proven track record, scalable business model, and a loyal customer base, it is well-positioned for continued growth under new ownership.

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Next Steps & Contact

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