



ABERCORN BUSINESS SALES
SUCCESSFULLY SELLING YOUR BUSINESS



High Quality Bespoke Catering Services Business For Sale.

East Lancashire- Relocatable

Asking Price: £99,500

Reference: CE02-ABS | Confidential Memorandum

Asking price: £99,500 to include all equipment and the two vans.

Sales 2023: circa £230,000 ex Vat

Gross Profit 2023: circa £119,000 ex Vat

Forecast Sales 2024: Similar if not better to 2023

Key Selling Points:

- Retirement sale following 38 years of successful trading.
- Catering Business for Events and Private Functions.
- This catering business enjoys a superb reputation.
- Covering a wide prosperous area.
- Fully equipped
- Low overheads.

Business description:

This profitable business was established in 1986, and has enjoyed 38 years of business success, and has only now been offered for sale due to the planned retirement of the owner.

This successful business is a high-quality bespoke catering service, renowned for providing quality food for over 38 years, including but not limited to formal events, signature buffets, hot buffets, sandwiches, funeral tea, and pie & peas.

The business enjoys an excellent reputation for its services and dedication to client satisfaction. The business, as you would expect, has a history of catering to a high volume of guests, and a substantial volume of business through customer referrals.

The quality of the home-cooked cuisine has made the business one of the leading caters in Lancashire, West Yorkshire, and the Greater Manchester area.

The superb client portfolio has built up over the last 38 years shows a long-standing history of successful client relationships and projects. The Business can cater for a wide range of events.

This well-run, profitable, successful business allows the successful purchaser to take in income from day one.

Buffets: The business provides catering and buffets for any size event, from large corporate events or a 21st party right through to formal events, signature buffets, hot buffets, sandwiches, funeral tea, and pie & peas.

A full range of equipment including two vans is included in the asking price.

List of equipment included in the asking price.

Assorted other catering equipment, various items.

Client List: The business enjoys the benefit of a superb client list including national customers such as the NHS.

Bookings. The business has bookings for up to a year in advance and cannot accept all the catering bookings offered.

Reputable Outside Catering Business.

- **Strong Reputation:** Renowned for its delicious food, this business has built a loyal customer base over the last 38 years.
- **Flexible Schedule:** Choose the workload that suits you and pick the events you want to cater to.
- **Smooth Transition:** The owner will provide comprehensive training, handover, and equipment – everything you need to get started.
- **Established Network:** Benefit from introductions to existing clients and event venues.

The asking price includes everything needed to succeed:

- High-grade, fully equipped kitchen and catering equipment
- Two Vans
- And a great reputation, with the benefit of continuous bookings.

Marketing: The catering business enjoys recognition from the Company website and the Facebook Page.

Established Brand: The business enjoys an excellent reputation for its services and dedication to client satisfaction.

Unmatched Presence: Benefits from an extensive database of clients.

Advertising: Enquires are constantly received, all through recommendation and word of mouth. No advertising is undertaken, the business has an excellent Facebook page and an effective website.

Location: The business is fully relocatable. This successful catering service provides bespoke catering for events across Lancashire, West Yorkshire, and the Greater Manchester area.

Quality: The business is known for the quality of its catering.

Growth and expansion. The business is offered more catering work than it can handle, the business has an excellent outlook.

Staffing: The owner is assisted by five casual and one part-time

Handover: Full training and handover available to the successful purchaser.

Reason for sale: This is a retirement sale of a successful business, with ample room for growth.

Next Step: To Register Interest, you will need to fully complete our Confidentiality Agreement

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Next Steps & Contact

Abercorn Business Sales

0800 246 13 13

expert@aberncornbusinesssales.com

aberncornbusinesssales.com