



ABERCORN BUSINESS SALES
SUCCESSFULLY SELLING YOUR BUSINESS



Bark n Render - A Successful and Profitable Corporate & Private Catering Business Offered for Sale

Kingsley, Hampshire

Asking Price: £70,000

Reference: CE04-ABS | Business Memorandum

Asking Price- Offer in the region of £70,000

Asking price includes all business equipment including the mobile catering van and fully fitted kitchen a with realistic value of £125,000-£150,000.

Current Turnover: circa £380,000 per annum

Gross Profit: circa £316,000 per annum

Directors Annual Pre-Tax Drawings: circa £138,000

Key Selling Points:

- Many of the events catered for are weddings, and private events
- The business has consistently secured corporate contracts
- Ability to meet and exceed the high expectations of its clients
- Successful and highly rated catering business
- Mobile catering van and fully fitted kitchen
- With a strong customer base

Business Description:

This successful and highly rated catering business with 7 years of successful and continuous growth, is now available for sale. The business is a provider of catering services for weddings, events, public and corporate events, company functions, weddings and parties.

This well-established specialised catering business has a proven track record of excellence in delivering exceptional food and service to clients, which has earned the business an enviable reputation in the catering industry.

The business has established itself as one of the highest rated caterers in Hampshire and a leading provider of catering services for weddings, events, public, trade, and street food markets. Its business has superb branding and a proven track record of excellence in delivering services to clients, which has earned them an enviable reputation.

The business has consistently secured corporate contracts, demonstrating its ability to meet and exceed the high expectations of its clients.

The commitment to quality and customer satisfaction has resulted in sixty-six 5* reviews, with none below five, and a high rate of repeat business from satisfied clients, who trust the business to deliver outstanding catering services every time.

Many of the events catered for are weddings and private events. From birthday parties to Christmas celebrations, they serve in a formal or informal style.

?For their informal style of service, they arrive with the smart food van and provide everything from the visual set-up to the Texas style barbecue meats which are cooked for up to 12 hours over oak wood, on the offset smoker, guaranteeing a party guests won't forget!

Operating throughout the year, this catering company offers full-service corporate catering and has worked with many companies in Hampshire, Surrey and London, including JP Morgan and the Royal Air Force.

Year Established: 2017

Premises: The Business operates from a fully fitted commercial unit with office, kitchen, walk-in fridge and dry storage rooms, with a competitive rent of £12,000 a year.

Mobile Catering Van: This is fitted with excellent equipment onboard, completely ready for this season. The 12-hour oak-smoked brisket is the most popular offering, providing high quality, informal catering. The mobile catering van has a worth of circa £30,000 and generates substantial sales.

Marketing: This successful catering company makes full use of the power of the internet, enjoying an excellent website, harnessing the power of advertising on social media, targeted direct mail, and company brochures.

Financials: Market value of equipment: Asking price includes all business equipment including the mobile catering van and fully fitted kitchen with a realistic value of £125,000-£150,000.

Current Turnover: circa £380,000 per annum

Gross Profit: circa £316,000 per annum

Director's Annual Pre-Tax Drawings: circa £138,000

Support and handover: The seller is committed to ensuring a smooth transition with the new owner and is willing to provide training and consultation to ensure the continued success of the business. With a strong customer base, fantastic menus, and a proven record of success, this catering business is a superb opportunity for the successful purchaser.

Reason for sale: After seven successful and profitable years, the seller of this business is moving to the sun.

Next Step: To Register interest, you will need to fully complete our Confidentiality Agreement form (NDA).

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Next Steps & Contact

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