



ABERCORN BUSINESS SALES
SUCCESSFULLY SELLING YOUR BUSINESS



Unstabled Trading Limited -A Well Established Mobile Bar Hire & Catering Business for sale

Meriton Foundry, Meriton Street, Bristol BS2 0SZ.

Asking Price: £38,500

Reference: CE05-ABS | Business Memorandum

Turnover: In excess of £90,000 per annum.

Location: Meriton Foundry, Meriton Street, Bristol BS2 0SZ.

Business Type: Mobile Bar Hire & Caterer.

Industry: Weddings, Festivals, Corporate Events, Private Parties

Business Website: <https://unstabled.uk/>

Unique Selling points:

- Superb business location close to Suppliers, Stock, Equipment and Repairers.
- Not included in asking price is the Camper Van with luxury Accommodation, available for £39,900. extremely useful, Stored in the city centre (comes with warranty if buyer can do habitat report, assistance provided) 2017 Euro 6 Iveco Daily low mileage Automatic MWB, 3.0 engine top spec.
- Custom hand painted, trailer historical links, strong branding.
- Professional Website, Branding and extensive service provider list for South West.
- Flag Signage and professional boards and Aframes

Key Features

- Flexible Mobile Business: The bar is housed in a trailer that been sign written with hand painted, signage by Tozer Traditional Sign Writing of Bristol, this drastically reduces upkeep costs and simplifying logistics.
- Wide Event Coverage: Regularly hired for prestigious events, including public events like The Royal Bath & West Show, Soul Circus, Boomtown, and Shambala.
- Corporate Clients: Long-standing relationships with major brands like Travis Perkins, ITV, BMW, Uber, DPD and many more on request.
- Private Events: Catering to 17-35 weddings annually, with potential to expand services to include Christmas and New Year events.

Business Description.

This is a fantastic opportunity to acquire a highly reputable Mobile Bar Hire & Caterer business, established for 7 years.

Operating throughout the South-West region, the business is renowned for its nostalgic charm and high-quality service, catering to a wide range of events including weddings, festivals, markets, corporate functions, and more. The business benefits from a strong online presence and an established clientele.

Location & Property

Headquarters: Centrally located in Bristol, just a 10-minute walk from Temple Meads and 20 minutes from Bristol City Centre. The rented premises offer reception facilities, commercial waste services, and ample storage for trailers and a van. The property is highly flexible, with a 30-day termination notice, allowing easy relocation if needed.

Marketing & Online Presence

- **Strong Online Presence:** The business has established profiles on major brokerage sites, a well-maintained website, and active Facebook and Instagram pages. It boasts over 55 five-star reviews on Google Business, backed by a comprehensive portfolio of photos, videos, and advertising materials.
- **Marketing Assets:** Sale includes branded flags, banners, hand-painted signage, and custom templates for event proposals and menus.

Equipment & Assets

- **Extensive Equipment:** The sale includes one slush machines, freezer, and complete draught system for both beer and cocktails. The business is fully equipped to cater for a wide variety of events.
- **Trailers:** one iconic Rice trailers, hand-painted and featuring parts made from the original floorboards of the S.S. Great Britain 1600's, and Ash wood exterior bar revamped from salisbury cathedral. The trailer is built for high- volume service, with upgraded axles to handle up to 3000kg with solid floor
- **Van:** A custom-built camper van specifically designed to support the business is available for purchase separately.

Handover & Support

The current owner is offering full handover support, including guidance on client events and access to repeat business for the upcoming season.

Opportunities

This business offers significant growth potential, with the flexibility to run lean during off-peak times or expand to a full-year operation. Given its established reputation, it is among the top mobile bar hire companies in the South-West, and possibly the UK. Very cheap central Bristol based storage with 24 hour cctv and reception. (Only £35 a month)

Conclusion

Whether you're looking to enter the events and catering space or expand an existing business, this mobile bar and catering business offers a unique opportunity. Its versatility, established client base, and minimal operational costs make it a top choice for anyone looking to succeed in this industry.

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Next Steps & Contact

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