ABERCORN BUSINESS SALES
SUCCESSFULLY SELLING YOUR BUSINESS

Cafe Aina -Greek Family Restaurant for Sale in Stirling Scotland

Stirling, Scotland

Asking Price: £150,000

Reference: CFR-003 | Business Memorandum

Asking Price: Offers in the region of £150,000!

Turnover for last financial year is c£331,000 p.a.

Gross Profits circa £156,000 p.a.

Business Profile:

A thriving Greek Café/Restaurant located in the heart of Stirling City Centre, Scotland, is now on the market.

This family-owned business, established in 2018, has become a culinary landmark in Stirling, known for its freshly cooked, delicious Greek cuisine with both vegan and non-vegan options.

Business Performance:

Annual Turnover: Exceeding £331,000. Customer Base: Strong loyalty among locals with a growing influx of tourists, especially in summer.

Location:

Nestled on a busy main street, this restaurant is perfectly positioned near key tourist attractions like Stirling Castle, making it a magnet for both local patrons and visitors.

Its prime location in a city rich with history and culture boosts its appeal significantly.

Property Details: Leasehold Premises

Lease: 10 years with rent reviews every 5 years.

Annual Rent: £25,000.

Rates: £12,948.00.

Facilities: 14 indoor and 8 outdoor tables, two toilets (one accessible), a sizeable bar, a main kitchen with a smaller open kitchen, additional storage room, and an office.

Online Presence:

The restaurant website, https://cafeaina.com/ is highly rated on Google with an impressive digital footprint with 388 Google reviews (4.7 stars) and 130 TripAdvisor reviews (4.5 stars)

Impressive Fully functional Website:

Unique Selling Points:

Exclusive Offerings: The only restaurant in the area serving Greek gyros and an extensive range of Greek vegan dishes.

Renowned Reputation: Known for outstanding customer service, high-quality fresh food, and a warm, welcoming atmosphere.

Key Strengths and Opportunities:

Established Reputation: A well-known establishment with a strong foundation of regular customers.

Growth Potential: Significant room for expansion within the local area and untapped tourist markets.

Credit: Epos now and card machine systems for efficient operation.

Quality Assurance: Each dish is freshly prepared with the highest quality ingredients.

Further Information:

Employees: 5 full-time (chefs and waiters) and 3 part-time staff, all with clear job responsibilities.

Marketing: Active on Facebook and Instagram, with a strong local advertising

Summary: This sale represents an extraordinary chance to own a well-established, profitable

Support and Training: All necessary skills will be passed over during the handover period, and the business processes are streamlined for easy operation. The business is ready to be moved to the new owner straight.

Reason for Sale: The owners are looking to retire, presenting a rare opportunity for the successful purchaser to acquire a successful and growing business in a prime location.

Key Opportunities for Potential buyer:

- Outstanding customer review.
- High-quality fresh food.
- Heart of Stirling City Centre.
- Family-owned business.
- Active social media presence.

Next Step: To proceed to the next step, you will need to fully complete our Confidentiality Agreement to arrange a viewing.

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Next Steps & Contact

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