



**ABERCORN BUSINESS SALES**  
SUCCESSFULLY SELLING YOUR BUSINESS



## **Construction and Architectural Design Business for Sale : High-end House Extensions and Loft Conversion-**

London

**Asking Price: £250,000**

Reference: CG05-ABS | Confidential Memorandum

Rare opportunity for a new owner to take on a fully operational, profitable, business with excellent foundations for growth.

**Current Turnover Circa:** £894.000

## Executive Summary

This award-winning Design & Build Company is a leading specialist in. Integrating architectural design with premium construction, the business operates through its in-house, RIBA- and ARB-accredited architectural practice—delivering exceptional results for discerning residential clients across Southwest London and the Home Counties.

The company's structured, two-phase project model offers homeowners complete flexibility, control, and transparency—setting it apart from traditional design-build firms and establishing it as a trusted provider in a thriving niche market.

## Core Services

1. Architecture Only Bespoke RIBA-accredited design services.
2. Build Only High-quality construction for clients with existing plans.
3. Design & Build Turnkey service from concept to completion.

## Financial Performance

Despite external challenges—Brexit, COVID-19, and the cost-of-living crisis—the company has consistently maintained profitability and demand:

2022/23: £791,353

2024/25: £894,000 Net profit £91,000

## Property

The business operates from an attractive High Street location, just a short walk from a mainline station. The freehold is owned by the Directors and is available to the buyer on flexible terms—rent, lease, or purchase.

## Client Base & Demand

- Over 300 projects completed with strong word-of-mouth referrals.
- Primary market: Affluent residential homeowners seeking high-quality loft conversions and home extensions.
- Project pipeline booked until April 2025, demonstrating strong forward demand.

## Growth Potential

- Geographic Expansion: Extend coverage into Surrey, Buckinghamshire, Essex, and East/Central London.
- Service Diversification: Add new services (e.g. bathroom/kitchen fit-outs, refurbishments, large-scale renovations).
- Marketing Amplification: Scale existing digital and offline marketing efforts to generate more high-value leads.

## Reason for Sale

The founders have successfully built a financially stable, highly regarded business. They are now shifting focus to personal property development projects.

### **Post-Sale Support**

The current owners are committed to providing a comprehensive handover and transitional support to ensure a seamless transfer of knowledge and operations.

### **Conclusion**

This is a rare opportunity to acquire a top-tier design and build business with:

- A £1.4M contracted project pipeline.
- An award-winning brand.
- A scalable model in a high-demand sector.

With its robust systems, in-house expertise, and powerful market position, the business is ideally placed for growth under new ownership—whether as a bolt-on to an existing construction group or as a standalone, premium service brand.

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## Next Steps & Contact

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