



ABERCORN BUSINESS SALES

SUCCESSFULLY SELLING YOUR BUSINESS



Leading Specialist in the supply and installation of high quality commercial & residential stone products, including flooring and wall tiles.

Dorset

Asking Price: £2,225,000

Reference: CG06-ABS | Confidential Memorandum

Asking Price: Offers in the region of £2,225,000

Turnover for last financial year: circa £4,000,000+ p.a.

Gross profits: circa £1,000,000 per annum

Reason for Sale: Retirement Sale

Status: Long Established

Key Highlights

- Extensive Range – Over 600 varieties of natural and engineered stone, ceramics, porcelain, mosaics, glass, granite, marble, quartz, soapstone, and quartzite.
- Bespoke Craftsmanship – Precision cutting and finishing in-house using the latest CNC technology.
- Skilled Workforce – 15 full-time and 1 part-time employees, including highly trained craftsmen, project managers, estimators, sales and operational staff.
- Prestigious Client Base – Long-standing relationships with designers, contractors, architects, and premium retail brands.
- National Reach – Projects completed throughout the UK from a Dorset base.
- Financial Strength – strong order book and excellent margins
- Excellent Reputation – 4.9-star Google rating from more than 100 reviews.

Executive Summary

This is a rare opportunity to acquire one of Dorset's most respected and established specialists in the importation, fabrication, and installation of premium natural and engineered stone, as well as ceramic tiling.

With a history spanning more than 20 years, the business has developed an unrivalled reputation for quality, craftsmanship, and service — backed by over 100 Google reviews and a 4.9-star rating.

Operating from a fully equipped industrial facility in Dorset, the company serves clients throughout the UK, including prestigious brands such as Selfridges, Harrods, and leading hotel groups, as well as high-end residential projects.

Products & Services

The business offers a full end-to-end service, including:

- Material Sourcing – Direct from leading global suppliers across Europe and worldwide.
- Design & Selection – Including showroom consultations, sample provision, and overseas material selection trips.
- Fabrication – All work completed in-house to exact specifications.
- Installation – Full project management and fitting by experienced teams.

Applications include:

- Kitchen and bathroom countertops.
- Fireplaces, vanity tops, and fully clad sinks.

- Bar tops, tabletops, and feature walls.
- Floor and wall tiling for residential, commercial, and hospitality spaces.

Client Sectors

- Hospitality
- Offices
- Residential
- Retail

The company has established itself as the go-to provider for luxury, bespoke stonework — equally suited to contemporary, traditional, and heritage projects.

Premises

- Type: Large industrial unit with yard.
- Facilities: Fully fitted for stone cutting, polishing, and fabrication with modern CNC machinery.
- Location: Dorset, serving a national client base.
- Business Hours: Monday to Friday, 08:00–17:00.

Staffing

- 15 full-time and one part-time skilled and experienced employees.
- The Workforce covers all design, production, installation, and customer service aspects.

Reputation & Differentiators

- Unmatched Selection: Over 600 stone types and finishes.
- In-House Expertise: End-to-end production control ensures the highest quality.
- Prestigious Projects: Trusted by luxury brands, high-end developers, and private clients.
- Longevity & Stability: Established trading history with strong financial foundations.

Reason for Sale

The owner is seeking retirement and is committed to ensuring a smooth and successful transition for the buyer.

Handover & Training

A full handover and training period will be provided, ensuring continuity of service and preservation of the company's reputation and client relationships.

Growth Opportunities

- Geographic expansion into new UK regions.
- Greater focus on high-end residential markets.
- Online marketing and e-commerce sales for stone products.
- Development of complementary product lines (e.g., outdoor stone features).





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Next Steps & Contact

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