



ABERCORN BUSINESS SALES
SUCCESSFULLY SELLING YOUR BUSINESS



Leading Brickwork Contractor Business for Sale-Substructure & Superstructure Works

Southwest England

Asking Price: £1,300,000

Reference: CG08-ABS | Confidential Memorandum

Asking Price: £1.3 Million

Turnover: c£3.5 million For Financial Year 2025

Forecast c£5.5 million + For Financial Year 2026

*Detailed financial and management accounts are available upon signing of a Non-Disclosure Agreement (NDA).

Business Overview:

- Established: 2017
- Headquarters: Southwest England
- Ownership: Privately owned limited company
- Specialisms: Substructure & Superstructure Works-Brickwork
- Active Workforce: 36 gangs-substructure, 10 gangs-superstructure operating on circa 26 live sites
- Client Base: Mix of regional and national housebuilders and construction firms
- Work Secured: Contracts confirmed to January 2026
- Reputation: Renowned for reliable, precise, and millimeters-perfect workmanship

Over the past 8 years, the company has become a leading force in regional brickwork contracting, combining structured site management, disciplined supervision, and consistent quality control.

Its dual expertise in above-ground brickwork and below-ground works provides a comprehensive, end-to-end solution for developers, a capability that sets the business apart in a competitive sector. Above-ground represents a more recent development for the business, and it is already enjoying success in this area as you can see from the realistic projections for the coming year. This represents a huge area of growth for the new owner.

Business Executive Summary:

A rare opportunity to acquire a highly regarded and fast-growing brickwork contractor, delivering exceptional quality and reliability to major housebuilders and developers across the Southwest of England.

Established in 2017, the business has developed a superb reputation for precision, communication, and professional delivery, resulting in consistent growth and strong repeat business.

Turnover for the year ending August 2025 was approximately £3.5 million, with forecast sales exceeding £5.5 million for 2026. Work is already secured through to January 2026, providing significant continuity and income stability.

The owner is open to remaining post-sale to ensure a seamless handover and is willing to retain a minority shareholding if required — offering reassurance and continuity for an incoming owner or investor.

This represents a strategic acquisition opportunity for a construction group, investor, or operator seeking a profitable, scalable, and well-managed business with a proven record and outstanding growth potential.

Products & Services:

Core Services

- Full brickwork and blockwork packages for housing and commercial developments
- Superstructure packages from DPC to wall plate
- Bespoke masonry services for architects and design-led projects
- Labour-only and full package contracting

Key Strengths

- Large network of skilled gangs operating across the South and South West
 - Strong relationships with national and regional developers
 - Proven record of on-time, on-budget delivery
 - Comprehensive site management ensuring compliance and consistency
 - Long-term relationships built on communication, quality, and reliability
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Market & Clients

The company serves a diverse and loyal client base that includes:

- National and regional housebuilders
- Main contractors and groundworks companies
- Architects, developers, and design-led builders

With the ongoing demand for new homes and commercial builds, and the shortage of qualified brickwork contractors, the business is well-positioned to benefit from continued sector growth.

The business has secured long-term partnerships based on reliability, consistent delivery, and a clear understanding of developers' operational expectations.

Operations

- Current Sites: circa 26 (Southwest region)
- Substructure Gangs: 36
- Superstructure Gangs: 10
- Staffing: Experienced supervisory/management teams
- Systems: Structured project management and quality control frameworks
- Premises: [Details withheld – available under NDA]-Remove premises

The business operates from established premises in the Southwest and maintains a lean management structure, supported by experienced site supervisors and administrative staff. Operational efficiency and strong subcontractor relationships underpin consistent delivery across multiple active projects.

Growth Opportunities

The company offers multiple clear avenues for continued expansion and value creation:

- Geographical Expansion: Extend operations into the Midlands and Southeast, leveraging existing client relationships. The demand is there; the vendor has chosen not to pursue at this time.
- Corporate Partnerships: Secure long-term frameworks with large national housebuilders and major groundworks companies.

- Expansion into full groundworks packages: from initial strip to drainage to the build of substructure.
- B2B Sales Drive: Target additional regional developers through structured business development campaigns.
- Operational Scaling: Expand workforce and supervisory teams to increase capacity and take on larger concurrent projects.
- Digital Efficiency: Implement advanced project management and reporting systems to streamline coordination and communication.

With strong demand and limited supply in the sector, this business presents a turnkey platform for accelerated growth.

Reason for Sale

The owner is seeking to realise value and transition towards new ventures, while remaining available for a structured handover or to continue in a minority capacity if required — ensuring a smooth and stable transition.

Investment Rationale

- Established, reputable contractor with over 8 years of trading
- Secured work through 2026 ensuring immediate continuity
- Loyal, diverse client base providing repeat business
- Proven year-on-year turnover growth
- Efficient operational structure and experienced team
- Significant potential to expand regionally and increase profitability
- Owner willing to assist transition and support future growth

This is a robust, growing, and well-managed contracting business, offering an acquirer both security and scalability in a thriving construction market.

Next Steps: Interested parties will be required to sign a Non-Disclosure Agreement (NDA) prior to receiving the full information memorandum, financial data, and client details.



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Next Steps & Contact

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