



**ABERCORN BUSINESS SALES**  
SUCCESSFULLY SELLING YOUR BUSINESS



**Leading Brickwork Contractor Business for Sale-Substructure & Superstructure Works**

Southwest England

**Asking Price: £1,300,000**

Reference: CG08-ABS | Confidential Memorandum

**Asking Price:** £1.3 Million

**Turnover:** c£3.5 million For Financial Year 2025

**Forecast** c£5.5 million + For Financial Year 2026

\*Detailed financial and management accounts are available upon signing of a Non-Disclosure Agreement (NDA).

#### **Business Overview:**

- Established: 2017
- Headquarters: Southwest England
- Ownership: Privately owned limited company
- Specialisms: Substructure & Superstructure Works-Brickwork
- Active Workforce: 36 gangs-substructure, 10 gangs-superstructure operating on circa 26 live sites
- Client Base: Mix of regional and national housebuilders and construction firms
- Work Secured: Contracts confirmed to January 2026
- Reputation: Renowned for reliable, precise, and millimeters-perfect workmanship

Over the past 8 years, the company has become a leading force in regional brickwork contracting, combining structured site management, disciplined supervision, and consistent quality control.

Its dual expertise in above-ground brickwork and below-ground works provides a comprehensive, end-to-end solution for developers, a capability that sets the business apart in a competitive sector. Above-ground represents a more recent development for the business, and it is already enjoying success in this area as you can see from the realistic projections for the coming year. This represents a huge area of growth for the new owner.

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#### **Business Executive Summary:**

A rare opportunity to acquire a highly regarded and fast-growing brickwork contractor, delivering exceptional quality and reliability to major housebuilders and developers across the Southwest of England.

Established in 2017, the business has developed a superb reputation for precision, communication, and professional delivery, resulting in consistent growth and strong repeat business.

Turnover for the year ending August 2025 was approximately £3.5 million, with forecast sales exceeding £5.5 million for 2026. Work is already secured through to January 2026, providing significant continuity and income stability.

The owner is open to remaining post-sale to ensure a seamless handover and is willing to retain a minority shareholding if required — offering reassurance and continuity for an incoming owner or investor.

This represents a strategic acquisition opportunity for a construction group, investor, or operator seeking a profitable, scalable, and well-managed business with a proven record and outstanding growth potential.

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#### **Products & Services:**

## Core Services

- Full brickwork and blockwork packages for housing and commercial developments
- Superstructure packages from DPC to wall plate
- Bespoke masonry services for architects and design-led projects
- Labour-only and full package contracting

## Key Strengths

- Large network of skilled gangs operating across the South and South West
- Strong relationships with national and regional developers
- Proven record of on-time, on-budget delivery
- Comprehensive site management ensuring compliance and consistency
- Long-term relationships built on communication, quality, and reliability

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## Market & Clients

The company serves a diverse and loyal client base that includes:

- National and regional housebuilders
- Main contractors and groundworks companies
- Architects, developers, and design-led builders

With the ongoing demand for new homes and commercial builds, and the shortage of qualified brickwork contractors, the business is well-positioned to benefit from continued sector growth.

The business has secured long-term partnerships based on reliability, consistent delivery, and a clear understanding of developers' operational expectations.

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## Operations

- Current Sites: circa 26 (Southwest region)
- Substructure Gangs: 36
- Superstructure Gangs: 10
- Staffing: Experienced supervisory/management teams
- Systems: Structured project management and quality control frameworks
- Premises: [Details withheld – available under NDA]-Remove premises

The business operates from established premises in the Southwest and maintains a lean management structure, supported by experienced site supervisors and administrative staff. Operational efficiency and strong subcontractor relationships underpin consistent delivery across multiple active projects.

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## Growth Opportunities

The company offers multiple clear avenues for continued expansion and value creation:

- Geographical Expansion: Extend operations into the Midlands and Southeast, leveraging existing client relationships. The demand is there; the vendor has chosen not to pursue at this time.
- Corporate Partnerships: Secure long-term frameworks with large national housebuilders and major groundworks companies.

- Expansion into full groundworks packages: from initial strip to drainage to the build of substructure.
- B2B Sales Drive: Target additional regional developers through structured business development campaigns.
- Operational Scaling: Expand workforce and supervisory teams to increase capacity and take on larger concurrent projects.
- Digital Efficiency: Implement advanced project management and reporting systems to streamline coordination and communication.

With strong demand and limited supply in the sector, this business presents a turnkey platform for accelerated growth.

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### Reason for Sale

The owner is seeking to realise value and transition towards new ventures, while remaining available for a structured handover or to continue in a minority capacity if required — ensuring a smooth and stable transition.

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### Investment Rationale

- Established, reputable contractor with over 8 years of trading
- Secured work through 2026 ensuring immediate continuity
- Loyal, diverse client base providing repeat business
- Proven year-on-year turnover growth
- Efficient operational structure and experienced team
- Significant potential to expand regionally and increase profitability
- Owner willing to assist transition and support future growth

This is a robust, growing, and well-managed contracting business, offering an acquirer both security and scalability in a thriving construction market.

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**Next Steps:** Interested parties will be required to sign a Non-Disclosure Agreement (NDA) prior to receiving the full information memorandum, financial data, and client details.

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## Next Steps & Contact

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