



ABERCORN BUSINESS SALES
SUCCESSFULLY SELLING YOUR BUSINESS



**Established Brickwork Contracting Business with Proven Profitability
and Loyal Commercial Client Base;**

East London / Essex

Asking Price: £75,000

Reference: CG11-ABS | Confidential Memorandum

Asking Price: Offers in the region of £75,000

Turnover for FY 2025: Circa £160,000 p.a.*

Turnover for Current year projected c£200,000+ p.a.

Key Highlights

- Established and respected brickwork contracting business founded in 2020.
- Strong reputation results in virtually all work being generated through repeat business and referrals.
- Proven record of profitable trading with substantial revenue growth.
- Loyal portfolio of established commercial clients providing repeat contract opportunities.
- The business operates using a flexible subcontractor model, allowing labour resources to be increased or reduced in line with contract demand. This provides operational flexibility while limiting fixed overheads and supporting healthy profitability.
- Excellent opportunity to increase turnover by expanding labour capacity.
- Vendor committed to providing a comprehensive handover to ensure continuity of client relationships.
- Ideal bolt-on acquisition for an existing construction business or owner-operator.

Executive Overview

This is an opportunity to acquire a well-established brickwork contracting business operating within the UK construction sector.

Since its establishment in 2020, the company has developed an enviable reputation for delivering high-quality brickwork contracts on time and to a consistently high standard. The business enjoys exceptionally strong relationships with repeat commercial clients, enabling it to generate a continuous pipeline of work without the need for formal advertising or marketing.

The business operates with a lean cost structure, utilising an experienced network of self-employed tradespeople to maintain profitability while offering flexibility.

Recent financial performance demonstrates the strength of the business model:

Financial Information

Although turnover fluctuates with project timing, the business has consistently demonstrated its ability to generate attractive gross margins while maintaining a strong balance sheet and a positive net asset position.

Year	Turnover	Gross Profit	Operating Profit
2025*	£160,313*	£88,451*	£23,341*
2024	£282,903	£156,484	£93,174
2023	£72,775	£29,657	£14,467

*Revenue was down this year due to family commitments. Current year's figures are expected to be considerably higher

Business Background

Founded in 2020 by an experienced bricklayer with extensive industry knowledge, the business was created to provide dependable, high-quality brickwork services to construction clients requiring reliable delivery and professional workmanship.

Over a relatively short period, the company has established a strong reputation within its sector through consistent performance, personal service and an unwavering commitment to completing projects to a high standard.

Rather than relying on expensive marketing campaigns, the business has grown organically through recommendations, repeated contracts and long-standing client relationships, demonstrating a high level of customer satisfaction and trust.

The business is now offered for sale solely because the owner intends to relocate overseas. This presents an excellent opportunity for a purchaser to acquire an established operation with proven demand and an experienced vendor willing to ensure a smooth transition.

Products & Services

The business specialises in professional brickwork contracting services for commercial construction projects, including:

- Bricklaying and masonry construction
- New-build brickwork contracts
- Residential developments
- Commercial construction projects
- Labour-only brickwork services
- Contract bricklaying teams

Competitive Advantages

- Outstanding reputation within the industry.
 - Strong relationships with repeat commercial clients.
 - Reliable delivery and consistent quality.
 - Flexible operating structure.
 - Minimal marketing costs due to referral-based business generation.
 - Highly respected brand within its trading area.
-

Customers & Market Position

The company primarily serves commercial construction clients requiring dependable brickwork contractors capable of delivering quality workmanship within agreed programmes.

Key characteristics include:

- More than ten regular repeat clients.
- Long-standing customer relationships.
- High levels of repeat business.
- New enquiries generated predominantly through referrals.
- Excellent reputation for reliability and professionalism.

Demand for skilled brickwork contractors continues to be supported by ongoing residential and

commercial development across the UK, positioning the business well for continued success.

Operations

The business has been structured to operate efficiently with relatively low overheads.

Workforce

- Experienced network of self-employed bricklayers.
- Self-employed labourers engaged as required.
- Established subcontractor network enabling rapid scaling without significant fixed employment costs.

Premises

The business operates without reliance on dedicated commercial premises, providing operational flexibility and reducing fixed overhead costs.

Marketing

One of the company's strongest attributes is that virtually all work is generated through:

- Repeat customers.
- Industry referrals.
- Word-of-mouth recommendations.

This provides independent evidence of the company's reputation and customer satisfaction.

Systems

The operational model is straightforward and well established, making the business readily transferable to a competent purchaser.

The vendor has confirmed that a new owner can quickly become familiar with day-to-day operations and is willing to provide comprehensive training and ongoing support to ensure continuity of customer relationships.

Growth Opportunities

The business offers numerous opportunities for expansion, including:

Potential growth includes:

- expanding the subcontractor workforce to undertake multiple concurrent contracts
- introducing a dedicated estimator or contracts manager
- establishing relationships with additional regional housebuilders
- tendering directly for larger commercial developments
- creating a professional website to generate inbound enquiries
- utilising social media to recruit additional labour
- expanding geographically

The business has historically achieved excellent results with minimal marketing investment, providing considerable scope for future growth under proactive ownership.

The business has been developed around a straightforward operating model supported by established client relationships and experienced subcontractors.

The vendor has confirmed that:

- Full handover assistance will be provided.
- Ongoing training will be available where required.
- A reasonable non-compete agreement will be offered.
- Customer introductions will be made to facilitate continuity.

These factors significantly reduce transition risk and provide confidence for an incoming owner.

Reasons for Sale

The owner is selling solely due to planned relocation abroad. The decision is entirely personal and unrelated to the performance of the business, which continues to trade successfully.

Key Selling Points:

- This is a rare opportunity to acquire a highly respected brickwork contracting business with an excellent reputation in its regional construction market.
 - Trading successfully since 2020, the business has built a loyal portfolio of repeat commercial clients. It continues to generate work almost entirely through recommendation, demonstrating exceptional customer satisfaction and a resilient trading model.
 - The business benefits from a loyal client base, with repeat contracts forming a significant proportion of annual revenues.
 - This reduces reliance upon continually new business generation and provides an incoming owner with an established pipeline of opportunities.
-

Investment Summary

Businesses with established reputations, repeat commercial clients and strong referral networks are rarely offered to the market.

This acquisition provides an excellent opportunity to purchase a respected brickwork contracting business with proven profitability, low operating overheads and clear opportunities for future expansion.

Whether acquired by an existing construction company seeking strategic growth or an experienced individual wishing to own an established contracting business, this represents an attractive opportunity with immediate trading capability.

Confidential Enquiries

Further information, financial documentation and the Confidential Information Memorandum will be made available to genuinely interested parties following completion of Abercorn Business Sales' standard Non-Disclosure Agreement and purchaser qualification process.





ABERCORN BUSINESS SALES
SUCCESSFULLY SELLING YOUR BUSINESS



Next Steps & Contact

Abercorn Business Sales

0800 246 13 13

expert@aberncornbusinesssales.com

aberncornbusinesssales.com