



**ABERCORN BUSINESS SALES**  
SUCCESSFULLY SELLING YOUR BUSINESS



**Registered domiciliary care provider certified by the Care Quality  
Commission (CQC) (Non-Trading)**

Rainham, Essex

**Asking Price: Offers Invited**

Reference: DC06-ABS | Business Memorandum

## Investment Highlights

- CQC Certified: Fully registered with the Care Quality Commission (2024), ready to commence operations immediately.
- Growing Market Demand: Rising need for domiciliary care services due to an ageing population and NHS pressures.
- Pre-Established Care Framework: Policies, procedures, and operational systems already set up to ensure compliance from day one.
- Experienced Management Team: Led by qualified nurses with extensive health and social care backgrounds.
- Flexible Service Offering: Personalised care services tailored to client preferences and needs.
- Scalable Opportunity: Ideal platform to grow through local authority contracts, private client acquisition, and community referrals.

## Executive Summary

Our client is a newly registered domiciliary care provider based in Rainham, Essex, certified by the Care Quality Commission (CQC) in 2024.

The business has been established with the aim of delivering high-quality, personalised home care services to clients within the local community, including private clients, local councils, and hospital referrals.

Although the company is not yet trading, it presents a ready-to-launch opportunity for an acquirer looking to enter the growing domiciliary care sector. With CQC registration already secured and operational frameworks in place, the business offers a streamlined pathway to trading quickly and profitably.

## Risks & Mitigations

Risk	Mitigation
Business not yet trading	Buyer benefits from a clean, debt-free operational legacy issues.
No existing client base	Marketing strategies and framework to build client pipelines.
Competitive market environment	Personalised care and local presence

## Business Overview

Established in 2024, our client is a limited company providing domiciliary care services to clients within Rainham and surrounding areas. The company aims to deliver compassionate, tailored care to individuals who require assistance in their homes, ensuring dignity, independence, and quality of life.

## Services offered include:

- Personal care assistance
- Medication management and pharmacy support
- Home visits and ongoing care provision
- Assistance with attending appointments and accessing the community

The company's operational readiness, combined with CQC accreditation, positions it as a strong foundation for rapid market entry.

## Financial Performance

Status: The business is not currently trading.

Our client has not commenced trading since receiving CQC registration in 2024. There are currently no revenues or liabilities reported. A buyer will acquire a clean, debt-free entity ready to begin operations.

## Customer Base & Market

### Target Markets

- Local authorities seeking approved domiciliary care providers
- Private individuals requiring in-home support
- NHS hospitals and GP surgeries referring patients to community care providers

### Market Opportunity

The UK domiciliary care market continues to grow, driven by demographic changes and increased demand for home-based healthcare solutions.

With an ageing population and local councils outsourcing more care services, there is significant potential for revenue growth once operations commence.

## Operations & Assets

### Management & Staffing Required

- Director: Oversees company strategy and governance
- Registered Manager: Responsible for recruitment, training, and day-to-day operations
- Qualified Nurses: Experienced professionals forming the foundation for future staffing

### Premises

- Business address: Rainham Kent
- Operational base suitable for managing local service delivery.

### Systems & Processes

- Policies, procedures, and compliance frameworks established in line with CQC requirements.
- Care certificate training programme developed to onboard and upskill future staff.

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## Growth Opportunities

- Commence Trading Immediately: All regulatory approvals secured — operations can start with minimal delay.
- Secure Local Authority Contracts: Apply for inclusion on council frameworks to gain steady referral volumes.
- Develop Private Client Base: Implement targeted marketing to attract self-funding clients in Rainham and surrounding areas.
- Strategic Partnerships: Build referral relationships with NHS hospitals, GP surgeries, and community care organisations.
- Service Expansion: Opportunity to introduce specialised services, including dementia care, palliative care, and live-in support.

## Reason for Sale

The owner has taken on a new professional role and lacks sufficient time to develop the business.

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## Key Deal Information

- Guide Price: In excess of £12,500.
- Sale Structure: Share sale preferred, though asset sale negotiable.
- Transition Support: Owner prepared to provide three months' handover support, including training on operational requirements.

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**Next Step:** To Register Interest and speak to the seller directly, you will need to fully complete our Confidentiality Agreement.



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## Next Steps & Contact

Abercorn Business Sales

0800 246 13 13

[expert@abercornbusinesssales.com](mailto:expert@abercornbusinesssales.com)

[abercornbusinesssales.com](http://abercornbusinesssales.com)