



ABERCORN BUSINESS SALES
SUCCESSFULLY SELLING YOUR BUSINESS



Profitable Online Retailer of Small Furniture Parts

Fully Relocatable

Asking Price: £325,000

Reference: ECA-007 | Business Memorandum

2023 Performance: Revenue of £390,000 with a gross profit of £210,000.

Business Overview:

- Family run business.
- Specializes in supplying high-quality furniture parts.
- Established brand with a registered trademark and domain name.
- Strong reputation with 5-star reviews across its web store and other sales channels.

Sales Channels:

- Operates through its own website, Amazon, eBay, Etsy, and is registered to sell on platforms like Wayfair and B&Q.

Growth Opportunities:

- Expand product lines to capture a larger market share.
- Significant potential for B2B growth and repeat customers.

Operational Highlights:

- Simple to manage with minimal staffing requirements.
- Current operations are run by one employee working flexible hours (12:00 PM 3:00 PM, Monday to Friday).
- Compact operations, requiring only a 500 sq. ft. unit.
- Low overhead costs with inventory consisting of small, non-perishable items that don't go out of fashion.

Shipping & Logistics:

Efficient logistics, as products can be shipped easily via Royal Mail or couriers.

Relocatable:

Extremely easy to relocate, as all products are pre-labelled and organized in pick-and-pack bins, ensuring seamless setup in a new location.

This is a turnkey opportunity for an entrepreneur looking for a profitable, low-maintenance business with enormous growth potential

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Next Steps & Contact

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