



## **ABERCORN BUSINESS SALES**

**SUCCESSFULLY SELLING YOUR BUSINESS**



### **Profitable Electrical Services Provider with a well-established Client Base.**

Poole Dorset, relocatable should successful purchaser require

**Asking Price: £150,000**

Reference: ES01-ABS | Confidential Memorandum

**Current Turnover:** circa £450,000

**Net Profit:** 120,000

**Balance Sheet:** The Business maintains a positive balance sheet with no long-term borrowing or debt.

#### **Overview:**

This business is a well-established, reputable, family-owned electrical services business.

Operating primarily in the Dorset region, the business has a history of providing high-quality, extensive electrical work, to a diverse range of loyal and active clients, from large industrial establishments to domestic households.

#### **Scope of Services:**

##### **Industrial and Commercial Services:**

Specializing in the installation and refitting of electrical systems in factories, workshops, retail premises, and hotels. Services include lighting design, rewiring, circuit testing, and comprehensive security system installations.

##### **Domestic Services:**

Expertise in household electrical needs, including emergency repairs, rewiring, lighting installation, and appliance wiring. Emphasizes compliance with legal standards and certification.

##### **Property Management:**

Offers integrated property management solutions, streamlining electrical maintenance and upgrades.

##### **CCTV & Security Services:**

Provides advanced security solutions with professionally installed CCTV and alarm systems, catering to both residential and commercial properties.

##### **Customer-Centric Approach:**

The Company ensures that every client fully understands the scope, duration, and cost of the project.

##### **Location:**

Pool, Dorset with a broad operational capacity.

##### **Flexibility:**

Collaborates with existing electrical teams and offers design services, showcasing adaptability to client needs.

##### **Advanced Technology Usage:**

Utilizes modern technology for security installations, offering remote monitoring capabilities.

**Operational Highlights:**

**Family-Owned Business:** Conveys trust and a personal touch in service delivery.

**Diverse Clientele:** Demonstrates versatility in handling projects of varying scales and complexities.

**Free Consultation Services:** Reflects commitment to tailored customer service and project planning.

**Marketing and Advertising:** The business has little need to advertise as the majority of business comes from repeat clients, referrals, and the Company website together with the Checkatrade approval & guarantee.

**Growth Potential:** This Business presents a lucrative opportunity for acquisition, given its established market presence, diverse service range, and potential for geographic and service expansion.

**Employees:** There is a loyal, skilled and experienced workforce in place

**Approvals & Registrations:** Approved NICEIC contractor,

**Employees:** The company's electricians are fully trained to industry standards, and possess CompEx certification for installations in hazardous areas.

**Reason For Sale:** Ready for new venture

**Handover and Support:** Our clients will provide consultancy, handover and support to the successful purchaser if required

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## Next Steps & Contact

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