



ABERCORN BUSINESS SALES
SUCCESSFULLY SELLING YOUR BUSINESS



Profitable Electrical Services Provider with a well-established Client Base.

Poole Dorset, relocatable should successful purchaser require

Asking Price: £150,000

Reference: ES01-ABS | Confidential Memorandum

Current Turnover: circa £450,000

Net Profit: 120,000

Balance Sheet: The Business maintains a positive balance sheet with no long-term borrowing or debt.

Overview:

This business is a well-established, reputable, family-owned electrical services business.

Operating primarily in the Dorset region, the business has a history of providing high-quality, extensive electrical work, to a diverse range of loyal and active clients, from large industrial establishments to domestic households.

Scope of Services:

Industrial and Commercial Services:

Specializing in the installation and refitting of electrical systems in factories, workshops, retail premises, and hotels. Services include lighting design, rewiring, circuit testing, and comprehensive security system installations.

Domestic Services:

Expertise in household electrical needs, including emergency repairs, rewiring, lighting installation, and appliance wiring. Emphasizes compliance with legal standards and certification.

Property Management:

Offers integrated property management solutions, streamlining electrical maintenance and upgrades.

CCTV & Security Services:

Provides advanced security solutions with professionally installed CCTV and alarm systems, catering to both residential and commercial properties.

Customer-Centric Approach:

The Company ensures that every client fully understands the scope, duration, and cost of the project.

Location:

Pool, Dorset with a broad operational capacity.

Flexibility:

Collaborates with existing electrical teams and offers design services, showcasing adaptability to client needs.

Advanced Technology Usage:

Utilizes modern technology for security installations, offering remote monitoring capabilities.

Operational Highlights:

Family-Owned Business: Conveys trust and a personal touch in service delivery.

Diverse Clientele: Demonstrates versatility in handling projects of varying scales and complexities.

Free Consultation Services: Reflects commitment to tailored customer service and project planning.

Marketing and Advertising: The business has little need to advertise as the majority of business comes from repeat clients, referrals, and the Company website together with the Checkatrade approval & guarantee.

Growth Potential: This Business presents a lucrative opportunity for acquisition, given its established market presence, diverse service range, and potential for geographic and service expansion.

Employees: There is a loyal, skilled and experienced workforce in place

Approvals & Registrations: Approved NICEIC contractor,

Employees: The company's electricians are fully trained to industry standards, and possess CompEx certification for installations in hazardous areas.

Reason For Sale: Ready for new venture

Handover and Support: Our clients will provide consultancy, handover and support to the successful purchaser if required

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Next Steps & Contact

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