



ABERCORN BUSINESS SALES
SUCCESSFULLY SELLING YOUR BUSINESS



**Electrical Services Business for Sale Specialist In Four Core Sectors:
Commercial Electrics; Electric Vehicle Charging Point Supplier & Installer;
Domestic Electrical Works; and Industrial.**

Hampshire

Asking Price: £400,000

Asking price : £400,000 excluding company cash.

Turnover for last financial year: circa £374,000 p.a. (growing year on year)

Pre-tax profits: Prior to directors' drawings are in excess of £150,000 p.a.

Key strengths:

- High quality of work.
- Exceptional levels of repeat business
- Trustworthy, highly skilled and loyal staff.
- Very Profitable business.
- Long established and well reputed.
- Huge room for growth and expansion.

Business Profile:

The successful purchaser will acquire a successful highly profitable well-established electrical services business, with a large client base.

Core sectors: This successful electrical services business consists of four core sectors: the first provides Domestic Electrics; the second is Electric Vehicle charging point supplier & installer, the third core sector is Commercial Electrical works and the fourth Industrial.

Establishment: Since 2014, the company has provided exceptional service, a high quality of work, by trustworthy electricians

Approvals and accreditations: The National Inspection Council for Electrical Installation Contracting (NICEIC) contractor and approved Rolec EV car charge point supplier & installer, Office for Low Emission Vehicles (OLEV) accredited installers.

Region serviced: Covering Hampshire, Surrey, London and South East England

Growth and expansion: The business has little need to advertise as the majority of business comes from repeat clients, referrals, and the Company website together with the Checkatrade approval & guarantee. The company enjoys superb branding with regular work from 2 stable well-established Domestic/Commercial customer base that guarantees 720 to 960 jobs a year (i.e. 60-80 jobs a month) with the chance to grow national with these companies. In addition to this the company receives more than 2400 Checkatrade enquiries a year and with more resources in place could maximise the huge potential this represents. Furthermore, the company is an emergency electrical contractor for a well-respected property management firm.

Staffing: Experienced and dedicated workforce in place, totaling six employees. There are four full-time electricians plus two part-time, highly experienced electricians. In addition to this the company has a pool of trusted sub-contractors it can call upon when required.

Advertising & Marketing: The Company grows by enjoying the finest forms of marketing: word-of-mouth recommendations and repeat business. The company has a superb and effective website, and it utilises the Checkatrade platform to keep the company growing year after year.

Opening Hours: Monday: Friday 8 AM-5.30 PM, Saturday: 8.00 AM-1.00 PM

Support and training: The owners will provide the successful purchaser with full support during the handover.

Reason for sale: The owners wish to take a well-earned break, following which they are looking to pursue business interests within a different sector.

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Next Steps & Contact

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