



## **ABERCORN BUSINESS SALES**

**SUCCESSFULLY SELLING YOUR BUSINESS**



**Electrical Services Business for Sale Specialist In Four Core Sectors:  
Commercial Electrics; Electric Vehicle Charging Point Supplier & Installer;  
Domestic Electrical Works; and Industrial.**

Hampshire

**Asking Price: £400,000**



**Asking price :** £400,000 excluding company cash.

**Turnover for last financial year:** circa £374,000 p.a. (growing year on year)

**Pre-tax profits:** Prior to directors' drawings are in excess of £150,000 p.a.

#### **Key strengths:**

- High quality of work.
- Exceptional levels of repeat business
- Trustworthy, highly skilled and loyal staff.
- Very Profitable business.
- Long established and well reputed.
- Huge room for growth and expansion.

#### **Business Profile:**

The successful purchaser will acquire a successful highly profitable well-established electrical services business, with a large client base.

**Core sectors:** This successful electrical services business consists of four core sectors: the first provides Domestic Electrics; the second is Electric Vehicle charging point supplier & installer, the third core sector is Commercial Electrical works and the fourth Industrial.

**Establishment:** Since 2014, the company has provided exceptional service, a high quality of work, by trustworthy electricians

**Approvals and accreditations:** The National Inspection Council for Electrical Installation Contracting (NICEIC) contractor and approved Rolec EV car charge point supplier & installer, Office for Low Emission Vehicles (OLEV) accredited installers.

**Region serviced:** Covering Hampshire, Surrey, London and South East England

**Growth and expansion:** The business has little need to advertise as the majority of business comes from repeat clients, referrals, and the Company website together with the Checkatrade approval & guarantee. The company enjoys superb branding with regular work from 2 stable well-established Domestic/Commercial customer base that guarantees 720 to 960 jobs a year (i.e. 60-80 jobs a month) with the chance to grow national with these companies. In addition to this the company receives more than 2400 Checkatrade enquiries a year and with more resources in place could maximise the huge potential this represents. Furthermore, the company is an emergency electrical contractor for a well-respected property management firm.

**Staffing:** Experienced and dedicated workforce in place, totaling six employees. There are four full-time electricians plus two part-time, highly experienced electricians. In addition to this the company has a pool of trusted sub-contractors it can call upon when required.

**Advertising & Marketing:** The Company grows by enjoying the finest forms of marketing: word-of-mouth recommendations and repeat business. The company has a superb and effective website, and it utilises the Checkatrade platform to keep the company growing year after year.

**Opening Hours:** Monday: Friday 8 AM-5.30 PM, Saturday: 8.00 AM-1.00 PM

**Support and training:** The owners will provide the successful purchaser with full support during the handover.

**Reason for sale:** The owners wish to take a well-earned break, following which they are looking to pursue business interests within a different sector.





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## Next Steps & Contact

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