



## **ABERCORN BUSINESS SALES**

**SUCCESSFULLY SELLING YOUR BUSINESS**



**Specialist Niche Business- inside the Construction industry with evergreen demand - HQ in UK & Ireland & Franchise model in place.**

UK and Ireland

**Asking Price: £1,650,000**

Reference: FR02-ABS | Confidential Memorandum

## UK wide Head Franchisor with Growing Network of Master & Single Franchisees.

**Asking Price:** Offers In Excess Of £1.65 Million

**Location:** - HQ in UK & Ireland & Franchise model in place.

### Asking Price includes:

- Net Assets circa £1Million (including fleet, stock, debtors etc. but excluding cash at the bank)
- Sales Revenues for HQ last financial year circa €1 million
- Gross Profits for last financial year circa €725,000
- Adjusted EBITDA for last financial year c €345,000
- Significant growth for the current financial year with new franchise sales pending
- 6 Existing Live Locations & 9 New Franchise locations signed & going operational June 2025
- Senior Management Team In Place

### Business Overview

This is a unique opportunity to acquire a well-established and rapidly growing UK-wide Head Franchisor supporting a network of both Master & Single Franchisees operating in the property care sector. The company serves a wide & diverse client base, including residential, commercial, Local Authorities, Insurance Industry to name but a few, ensuring multiple revenue streams.

With a growing number of existing franchisees spread throughout the UK & Ireland, a proven franchise model, and a growing pipeline of new franchisees, the business is well-positioned for major growth and success.

### Why Choose This Opportunity?

#### 1. Established UK-Wide Brand

This is a trusted and recognized name in the residential, private and commercial sector, backed by expert specialists and a fully integrated service offering. The brand has already shown significant traction, with franchisees generating up to £80,000 per month shortly after launch.

#### 2. Comprehensive Support

The business provides end-to-end support, including a UK-based call centre with trained sales experts who handle client inquiries and ensure smooth operations from start to project completion

#### 3. Cutting-Edge Technology

The use of Cutting-Edge Technology ensures accuracy resulting in longer warranties and improved customer satisfaction.

#### 4. Proven Franchise Model

The franchise model is tried and tested, making it ripe for expansion. Both Master and single franchise opportunities are available, with franchisees benefiting from a full in-house 14 day training program/operational manuals/ Custom built AI Software and contracts in place.

### Market Outlook and Growth Potential

The market is primed for significant expansion on several fronts, the most significant due to new legislation introduced, which is forcing landlords, councils, and commercial & private property owners to reach out to this Company. This has created a lucrative opportunity for further growth in both commercial residential and direct commercial markets.

## Key Strengths and Opportunities

1. Young, modern company in a traditionally outdated industry with senior management in place
2. Nationwide trusted brand with trained and qualified staff
3. Complete service model, handling the customer journey/experience & projects from start to finish
4. The B2B sector is a significant growth area that has not yet been fully explored
5. New products and services ready to be launched to drive further revenue growth

## Opportunities for the Buyer

- Expand the UK franchise network through the current successful strategy, which is already rolling out and achieving very high demand
- Introduce new services that are ready for launch
- Ongoing monitoring contracts tied to new government regulations
- B2B partnerships, especially in untapped commercial sectors
- Open up a new revenue stream for reoccurring monthly revenue due to the legislative changes.

## Key Considerations for the Buyer

- Low overhead: Virtual or co-working office spaces
- Franchise agreements: Strong support and onboarding systems/training for new franchisees
- No technical expertise required: Both the Managing Director and Technical Director will remain in the business.
- Continued Operations: current company owner (CEO) is willing to provide an agreed handover period and is open to **staying on in the business in a reduced roll/equity stake deal.**

**Next Steps:** This business offers established proof of concept with scalable operations ready to be expanded across the UK. With all processes and systems in place, and a robust franchise network already generating strong returns, this is a turnkey opportunity offering massive scalability for the right buyer.

Interested parties are invited to request further financial details and arrange a confidential discussion. To Register Interest, you will need to fully complete our Confidentiality Agreement

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## Next Steps & Contact

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