



ABERCORN BUSINESS SALES
SUCCESSFULLY SELLING YOUR BUSINESS



**Profitable Garage Business with No Local Competition- Vehicle
Diagnostics, Repairs, Tyres, MOTs, and Servicing**

Perthshire, Scotland

Asking Price: £375,000

Reference: GR01-ABS | Confidential Memorandum

Asking price: Offers in the region of £375,000

Annual Turnover £361,000 for the last financial year

The pre-tax profit, Prior to director drawings, consistently exceeds £150,000 per annum

Capital and reserves: Exceed £250,000

Accounts Available To 31 May 2024

Current owners since 2000

Large Loyal and Diverse Repeat Customer Base – including Police Scotland and Scottish Government

Key Selling Points

- No Local Competition: Sole garage in the area
- Strong, Consistent Demand: Never advertised — always busy
- Low Overheads: Annual rent of just £1,700
- High Profit Potential: Owner estimates profitability at £150,000+ per annum
- Established Client Base: All regular customers with high retention
- Trusted Brand: Known locally for honesty, affordability, and friendly service
- Security Premises: Yard with lockable gates, CCTV, Redcare alarm
- Technology-Enabled: Uses Autowork online for invoicing, Sage for accounts/payroll
- Free Parking on Site

Business Overview

The successful purchaser will acquire a successful highly profitable well-established and thriving automotive garage business situated on the outskirts of the picturesque town in Perthshire.

With a trading history dating back over two decades, the business provides a wide range of services for cars and light vans, including MOTs, diagnostics, general mechanical repairs, tyres, batteries, and exhausts.

The garage operates in a unique local position as the only vehicle service centre in the town, giving it unrivalled market dominance.

Renowned for its honesty, reliability, and friendly customer service, the business attracts a steady flow of regular and repeat customers. In fact, the business has never had to advertise — demand comes entirely through word of mouth and its outstanding local reputation.

Services Offered

- MOT Testing
- Car and Van Servicing
- Mechanical Repairs
- Vehicle Diagnostics
- Tyres, Batteries, and Exhaust Replacements
- Winter and Summer Tyre Services
- Public Sector Work (including Police Scotland and Scottish Government)
- Local Estate Contracts

Premises:

This business is ideally located in an industrial estate on an A road, the well-established garage enjoys the benefit of a yard, ample parking and lockable high gates, on an industrial Estate.

The garage is fully equipped and well-presented, fitted with grills, closed circuit TV and a Redcare alarm system. The Business utilises Sage accounting software and Autowork workshop software to run the administrative side of the business.

All services are connected Electricity, Mains Water, Sewerage, Broadband, Electricity and Telephone. The business is known locally as being fully equipped, well presented, trustworthy, honest, reliable, and friendly.

At a Glance

- Location: Perthshire
- Business Type: Vehicle diagnostics, repairs, tyres, MOTs, and servicing
- Established: Under current ownership since 2000
- Premises: Secure garage premises with yard
- Trading Hours: Monday–Friday, 8am–5pm
- Reason for Sale: Retirement
- Annual Rent: £1,700
- Estimated pre–Tax Profit: Approx. £150,000 per annum
- Client Base: Loyal and diverse – including Police Scotland and Scottish Government
- Growth Potential: High – scope to increase staff and expand capacity

Premises & Location

The business operates from a fully equipped and secure garage facility on a small industrial estate in Perthshire. The property includes:

- Large workshop area with yard
- Lockable high gates and security grills
- Full CCTV coverage
- Redcare alarm system
- Connected to mains electricity, water, sewerage, broadband, and telephone

While the premises are leasehold, the annual rent is exceptionally low, and the location offers convenience to both residents and passing trade.

Staffing

- 1 Full-Time Employee (Motor Technician)
- Owner-operated business
- Employment contracts in place
- The vendor is willing to provide a full handover and training for continuity

Technology and Systems

- Autowork Online for invoicing and job management
- Sage Accounts and Sage Payroll

Customer Base

The business serves a wide range of loyal customers, including:

- Local motorists in the surrounding areas
- Public sector bodies such as Police Scotland and Scottish Government
- Local estate work
- Winter and summer tyre changes and repeat servicing customers

Financial Summary

- Estimated Profit: Circa £150,000 (not formally reviewed in recent years)
- Rent: £1,700 per annum
- Rates: £330 (recently started due to rateable value increase)
- Advertising Spend: None – all business via referral

Opportunities for Growth

There is significant untapped potential for a new owner to:

- Employ additional mechanics or apprentices to meet excess demand
- Extend operating hours or open Saturdays
- Explore advertising, online booking, and digital marketing
- Introducing new services such as hybrid/electric vehicle diagnostics

This is a vital local service for the surrounding rural communities — and the new owner has the opportunity to build on a trusted name and strong foundations.

Support & Handover

- Current owners are prepared to stay on for a structured handover period
- Full training and operational support offered
- The vendor will sign a non-compete agreement
- Sale is strictly confidential — staff and customers are unaware

Reason for Sale

The business is offered for sale due to the owners' wish to retire, presenting an excellent opportunity for a new owner to acquire a high-performing, long-established business with a solid customer base and outstanding growth potential.

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Next Steps & Contact

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