



ABERCORN BUSINESS SALES
SUCCESSFULLY SELLING YOUR BUSINESS



**Fast-growing Automotive Retail and Aftersales business combining nationwide
Used Vehicle Sales with a Rapidly Developing Local Service Operation.**

South Yorkshire

Asking Price: £500,000

Reference: GR03-ABS | Confidential Memorandum

Asking Price: £500,000 Plus stock value circa £1,000,000

Current Turnover: circa £7,530,000 Per Annum

Gross Profits: circa £675,000 Per Annum

Premises: The Business premises are available by separate negotiation.

Key Selling Points:

- Successfully operation from 2020.
- Outstanding customer service.
- Memorable brand and reputation.
- Strong team of dedicated people.
- Committed to delivering exceptional service.
- Superb digital platform.
- Superb Internet Marketing.
- Large Service & Preparation Centre.

Executive Business Summary:

Abercorn Business Sales is pleased to present this rare opportunity to acquire a fast-growing automotive retail and aftersales business based in South Yorkshire, combining nationwide vehicle sales with a rapidly developing local service operation.

The business generated £7.53 million turnover and £674,851 gross profit for the year ended 30 April 2025, supported by approximately £1 million of vehicle stock. These figures predate the opening of its dedicated five-ramp service centre in September 2025 and therefore do not reflect any contribution from the expanding aftersales operation.

Since its launch in 2020, the company has built a strong, recognisable brand, an outstanding five-star reputation, and a highly effective digital sales platform enabling nationwide vehicle sales. Alongside this, the business is now strategically positioned to scale its locally focused, recurring revenue stream through its modern service, MOT, repair and preparation centre.

The service facility represents a key value driver. It is fully equipped with five ramps, EV and hybrid capability, RAC approval, and manufacturer-level servicing accreditation. While already operational, it remains at an early stage of commercial development, offering significant headroom for growth in high margin, repeat aftersales income.

The business now operates two complementary revenue streams:

- Nationwide used vehicle sales driven by a strong digital platform and brand
- Locally anchored, recurring aftersales revenue through the service centre

This dual model creates a scalable platform with both immediate trading strength and long-term recurring income potential.

A young, capable and motivated team is already in place across sales, operations, preparation and workshop functions, supported by experienced management and a collaborative, non-commission-based culture focused on customer outcomes and retention.

The opportunity for a purchaser is to acquire a proven automotive business with a strong brand, established digital infrastructure, and a fully equipped service centre that is ready to be scaled into a significant regional aftersales hub.

Key growth opportunities include:

- Rapid expansion of service, MOT and repair revenue
- Increased utilisation of the five-ramp workshop
- Monetisation of an established customer database
- Development of fleet, trade and maintenance contracts
- Growth of EV and hybrid servicing capability
- Continued expansion of nationwide vehicle sales

The business is being offered for sale as the owners pursue other technology-focused interests. This represents a compelling acquisition opportunity for a motor group, investor, or operator seeking a modern, scalable automotive platform with both national retail reach and strong local recurring income potential.

Opportunity for Successful purchaser:

The successful purchaser will acquire a highly effective and successful model to retailing used cars and light commercial vehicles. The business is unique as an independent retailer in four key areas.

The first is the powerful branding reflective of a national brand, the second is the strong consumer confidence, the 5-star customer reviews and high levels of repeat and referred business, the third is the strong customer focus approach with a bespoke remuneration model for the team, the fourth is the customer driven sales process and the hands-off self-service digital approach.

Last but not least, is the ability to generate inventory by means of a car buying business and without having to bid at the auction halls.

Training and handover: The current owners can provide full training and handover to the successful purchasers. Senior sales professionals and a manager are already in place to help guarantee that the ownership transfer will go smoothly.

Next Step: To Register Interest, you will need to fully complete our Confidentiality Agreement Form (NDA).

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Next Steps & Contact

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