



ABERCORN BUSINESS SALES
SUCCESSFULLY SELLING YOUR BUSINESS



Landscaping, Fencing, Decking, and Paving Services Business for Sale.

Essex

Asking Price: £65,000

Reference: LS06-ABS | Confidential Memorandum

Asking Price: Offers In Region Of £65,000 plus net assets

Turnover: c£159,000 p.a.

Operating Profit: c£52,000 p.a.

Location: Essex

Sector: Landscaping Services

Core Services Include:

- Artificial Grass & Turfing: Durable, all-weather, and low-maintenance artificial grass solutions.
- Bespoke Brickwork: Custom, functional, and long-lasting brickwork and paving designs.
- Driveways & Patios: Expertly designed and installed driveways and patios.
- Fencing & Decking: Durable fencing for privacy and security; custom decking for stylish outdoor living.
- Garden Rooms: Contemporary and functional garden rooms to transform outdoor spaces.
- Lawn Seeding: Professional lawn seeding for lush, attractive gardens.

Key Business Highlights

1. Outstanding Customer Relations: Strong, long-term client relationships.
2. Commitment to Quality: Dedicated follow-ups for complete customer satisfaction.
3. Proven Expertise: Impressive portfolio of high-quality projects.
4. Superior Materials and Integrity: Known for honesty and exceptional craftsmanship.

Business Description:

This landscaping business is a well-established and reputable provider of premium landscaping services, specialising in fencing, decking, paving, and bespoke garden rooms. Renowned for its exceptional customer service, high-quality materials, and professionalism, the company has built a strong reputation in the residential landscaping sector.

The business prides itself on offering expert advice, free estimates, full insurance, and friendly service. Customers benefit from guaranteed professionalism, bespoke solutions, quick response times, and clean, tidy workmanship.

Business Strengths

- Reputation: Stellar reputation supported by glowing feedback and a strong project portfolio.
- Prime Location: Located in a high-demand area for landscaping services.
- Accreditation: Recognised by TrustATrader and Marshalls as an accredited landscape contractor.
- Operational Efficiency: Equipped with modern tools and processes to ensure efficient delivery service.

Opportunities for Growth

- Expand Market Reach: Tap into commercial clients and increase local market share.

- Upselling Services: Introduce complementary services or premium products.
- Scalability: The strong brand and reputation provide a foundation for expanding operations.

Customer Base

- Residential Focus: Dozens of loyal clients, including repeat residential and some commercial customers.
- Market Demand: Steady local demand for bespoke landscaping services ensures growth potential.

Advertising & Marketing

The business does little advertising, relying on the finest form of marketing, word of mouth recommendations, from satisfied and happy clients

- Digital Presence: The business has the benefit of a professional and comprehensive website
- Project Portfolio: High-quality visual portfolio showcasing completed projects.

Financial Summary

Turnover: c£159,000 p.a.

Operating Profit: c£52,000 p.a.

The business has an extensive list of plant and equipment that is available to the new owner

Operational Information

Staffing:

3 part-time, self-employed staff.

Hours: Flexible, based on client requirements.

Handover Support: Owner will provide up to 2 weeks of training to ensure a smooth transition.

Reason for Sale

The owner seeks a new challenge but is committed to facilitating a seamless transfer, including providing non-competition assurances.

Why Buy This Business?

1. Trusted Brand: A well-known and respected name in the industry.
2. Proven Track Record: Over a decade of successful operations.
3. Growth Potential: Opportunities to expand services and customer reach.
4. Customer Loyalty: Established relationships with repeat clients.
5. Low Overheads: Flexible operations with minimal fixed costs.

Confidentiality

This sale is strictly confidential; employees and clients are unaware of the business being marketed.

For further details or to arrange a viewing, please contact us. This is a unique opportunity to acquire a thriving landscaping business with a strong local presence and significant growth potential.





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Next Steps & Contact

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