



ABERCORN BUSINESS SALES
SUCCESSFULLY SELLING YOUR BUSINESS



Innovative Medical Device UK Company for Sale

United Kingdom

Asking Price: £300,000

Reference: MC03-ABS | Confidential Memorandum

Asking Price: Offers In Excess Of £300,000 + Royalties TBD.

Global Opportunity: 12m items used worldwide. Disposable with unique SP

Location: United Kingdom/Nationwide

Sales for Current Financial Year : £102,000 p.a.

ISO13485 and CE/MDR are to be in place in October 2025.

Investment Highlights:

- **Extensive Research & Development:** Over four years of R&D, resulting in a proven, effective medical device for cardiovascular intervention.
 - **Comprehensive Design & IPR:** FDA approvals, US Patent (17 yrs remaining), EU Design Registration, Trademarks, ensuring a strong intellectual property position.
 - **Established Manufacturing:** UK-based manufacturing with an existing customer base, currently producing and supplying approximately 1,300 units per month.
 - **Global Distribution:** Distributor secured for the USA, Ireland and imminent M East distribution indicating international expansion potential.
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Business Profile

Introduction: This is a unique opportunity to acquire a UK Limited company ("the Business") with all issued share capital. The Business has developed and patented a disposable medical device designed specifically for post cardiovascular interventions. The USP of the device is simplifying procedures and preservation of the radial artery, a critical component of modern cardiac care.

With a global shift towards accessing the heart via the radial artery rather than the femoral artery, this innovative device is positioned to meet increasing demand in a growing market. The product enhances procedures such as angiograms and angioplasties (Percutaneous Coronary Interventions, or PCI), which are conducted through radial artery access in the wrist.

Market Opportunity

The Business has identified a significant market opportunity due to the ongoing transition to radial artery procedures. Its device offers a superior solution for clinicians, providing enhanced ease of use, improved patient outcomes, and lower complication rates compared to other market options.

Full product details, along with in-depth market data, will be made available upon the completion of our Non-Disclosure Agreement (NDA).

Development and Collaboration

Since its inception, the Business has worked closely with leading medical professionals in the UK to perfect the design and functionality of the device.

The collaborative efforts with medical experts, designers, consultants, and manufacturers have resulted in a product that exceeds current market standards.

Production and Distribution

The Business operates UK-based manufacturing, supplying approximately 1,300 units per month to an existing customer base.

Regulatory Approvals and Certifications

All essential regulatory approvals and certifications are in place, including:

- FDA Registration: Approved and registered with a licensed US agent, distribution in the US and M East. USA being significantly the highest value potential ie >1m unit sales potential at higher than (UK or EU) prices.

Intellectual Property and Patents

The Business holds all necessary Trademarks and Intellectual Property Rights (IPR), ensuring protection of its innovative design and safeguarding its competitive advantage. This strong IP position provides an excellent platform for growth and expansion.

Growth Potential

The device's clinical efficacy and ease of use, combined with the increasing trend toward radial artery procedures, make it ideally positioned for massive growth potential. Opportunities for expansion include:

- Global Distribution Network: The potential to establish further distribution agreements across Europe, Asia, and other regions with high rates of PCI procedures.
- Product Line Extension: Developing additional devices for complementary cardiovascular procedures.

Financial Summary

Details regarding the company's financial performance, including revenue, profitability, and forecasts, are available upon request and the signing of a Non-Disclosure Agreement.

Conclusion

This is an exceptional opportunity to acquire a pioneering business in the medical device sector, with a fully developed product, robust IP protection, and international market readiness. With the ongoing shift towards radial artery access procedures and the Business's solid foundation of regulatory approvals and manufacturing capabilities, significant growth potential awaits in the global cardiovascular intervention market.

Interested parties are invited to contact us for further details and to arrange a confidential discussion.

Next Step : To Register Interest, you will need to fully complete our Confidentiality Agreement form (NDA).

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Next Steps & Contact

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