



ABERCORN BUSINESS SALES
SUCCESSFULLY SELLING YOUR BUSINESS



**Bespoke Acoustic Design, Consultancy, Manufacture and Installation Services
Business for Sale - An Established UK Engineering Business with More Than 50
Years of Technical Excellence**

Southeast/East Of England

Asking Price: £450,000

Asking Price: Offers In the Region of £450,000

Turnover: £1 Million+ p.a.

Key Investment Highlights

- Established specialist engineering business with over 50 years of successful trading
 - Highly respected reputation within the UK acoustic engineering sector
 - Unique combination of acoustic consultancy and engineered manufacturing solutions
 - Experienced multidisciplinary technical workforce
 - Bespoke design-led business with significant intellectual capital
 - Long-standing relationships across multiple commercial and industrial sectors
 - Strong opportunities for operational and commercial synergies
 - Excellent acquisition opportunity for strategic trade buyers seeking expansion or consolidation
 - Comprehensive in-house design, manufacturing and installation capabilities
 - Retirement sale with planned handover to support a smooth transition
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Executive Overview

Rare opportunity to acquire a highly respected UK specialist acoustic engineering and consultancy business with an established reputation built over more than five decades.

The company provides bespoke acoustic design, consultancy, manufacture and installation services to commercial and industrial clients throughout the UK, benefiting from long-standing customer relationships, an experienced technical team and an excellent reputation for quality.

Offering complementary consultancy and engineering capabilities under one ownership, the business presents an outstanding acquisition for trade buyers seeking expansion, technical expertise or increased market share.

The group provides complete solutions to complex noise and vibration challenges through an integrated combination of consultancy, engineering design, manufacturing and installation. Its ability to deliver independent consultancy alongside practical engineered solutions distinguishes the business from many competitors and enables it to support clients from initial assessment through to completed installation.

Having operated successfully for more than fifty years, the business has established a reputation for technical excellence, innovation and dependable project delivery. Its experienced engineering team, strong client relationships and integrated operating model provide an excellent platform for continued growth under new ownership.

The shareholders are seeking to retire following a planned succession process and are committed to ensuring an orderly transfer of knowledge and customer relationships.

Business Background

Founded more than five decades ago, the business has grown into one of the UK's recognised independent specialists within the acoustic engineering sector.

Throughout its history, the company has consistently focused on delivering technically sound, commercially practical and environmentally responsible acoustic solutions. This philosophy has enabled the business to develop an enviable reputation for solving complex engineering challenges where

standard products or conventional approaches are often unsuitable.

Unlike many competitors that focus solely on consultancy or manufacturing, the business combines both disciplines under one integrated operation. This provides customers with a complete end-to-end service and creates significant competitive advantages.

The business enjoys an excellent reputation for technical competence, reliability and long-term client relationships across numerous industry sectors.

Products & Services

The business provides specialist solutions including:

- Acoustic engineering design
- Noise and vibration assessments
- Acoustic consultancy
- Planning and environmental acoustic reports
- Bespoke acoustic enclosures
- Industrial attenuators
- Acoustic louvres
- Acoustic panels
- Vibration isolation systems
- Mechanical plant noise control
- Manufacturing of bespoke acoustic equipment
- Installation and commissioning
- Compliance testing
- Research and development support
- Expert witness services
- Acoustic impact assessments

Every project is individually engineered to meet each client's operational, environmental and regulatory requirements.

Customers & Market Position

The business serves a broad range of commercial, industrial and professional clients throughout the United Kingdom.

Typical customers include:

- Mechanical engineering contractors
- Building services companies
- Property developers
- Industrial manufacturers
- Energy sector organisations
- HVAC contractors
- Refrigeration specialists
- Infrastructure projects
- Commercial property owners
- Local authorities
- Professional consultants

Its reputation has been built through repeat business, referrals and long-term client relationships developed over many years.

Demand for specialist acoustic expertise continues to be supported by increasingly stringent environmental regulations, planning requirements and sustainability objectives, positioning the business favorably for future growth.

Operations

The business operates from well-established UK premises supporting design engineering, consultancy, manufacturing and installation activities.

Operations are managed by an experienced multidisciplinary team comprising:

- Specialist acoustic engineers
- Acoustic consultants
- CAD design engineers
- Skilled manufacturing personnel
- Installation engineers
- Administrative support

One of the business's greatest strengths is its fully integrated delivery model, allowing projects to progress efficiently from technical assessment through design, manufacture and installation while maintaining consistent quality standards.

Established operating procedures, experienced personnel, long-standing client and supplier relationships and documented engineering processes provide an excellent foundation for ownership transition.

The current shareholder remains involved in technical leadership and commercial management but intends to provide a comprehensive handover period to facilitate the successful transfer of client relationships, specialist knowledge and operational responsibilities.

Why This Business Stands Out

Few independent businesses within the UK combine specialist acoustic consultancy with bespoke engineering, manufacturing and installation capabilities under one organisation.

This integrated capability creates substantial barriers to competitors and positions the company as a trusted technical partner rather than simply a product supplier.

For strategic acquirers, the acquisition offers immediate opportunities to:

- Expand technical capability
- Increase market share
- Broaden customer relationships
- Add experienced engineering talent
- Cross-sell complementary services
- Improve manufacturing utilisation
- Generate operational efficiencies
- Strengthening geographic coverage
- Accelerate long-term growth

The business represents a compelling acquisition opportunity for established engineering groups, environmental consultancies, specialist manufacturers or trade buyers seeking to strengthen their position within the UK acoustics market.

Next Step

To Register Interest, you will need to fully complete our Confidentiality Agreement, Please contact Abercorn Business Sales. e-mail: expert@aberncornbusinesssales.com or telephone: [0800-246-1313](tel:0800-246-1313)

Confidentiality

To protect employees, customers and ongoing commercial relationships, detailed financial information, customer identities, operating locations and other commercially sensitive information will only be made available to qualified purchasers following the execution of a Confidentiality Agreement and satisfactory proof of funding.





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Next Steps & Contact

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