



ABERCORN BUSINESS SALES

SUCCESSFULLY SELLING YOUR BUSINESS



Profitable Industrial Recruitment Specialists in Permanent and Temporary Placements.

Nottinghamshire (two excellent offices)

Asking Price: £600,000

Reference: RA07-ABS | Confidential Memorandum

Profits pre-tax £150,000 plus.

Current Turnover: In excess of £2.9M

Key Selling Points

- Profitable and successful business.
- Strong business reputation.
- Long Established clients.
- High volume of repeat clients.
- Loyal multi language recruitment consultancy team.

Business Profile:

This is a unique opportunity to acquire profitable, well-established, Industrial Recruitment Specialists enjoying international clients who pay on time, with an opportunity for further growth.

Operating within the East Midlands, the business specialises in providing experienced staff for various temporary and permanent warehouse, distribution, manufacturing, and industrial roles.

The recruitment agency maintains an excellent relationship with clients, enjoying high volumes of repeat business. This established and growing industrial recruitment agency is committed to providing temporary and permanent staffing solutions to various industries.

The agency excels at meeting the temporary staffing needs of the warehousing and pick and packing sectors and operates within a buoyant regional market.

With a loyal multi-language recruitment consultancy team, which makes life easier for overseas workers and to attract talent from the continent, the recruitment consultants, are fluent in English, Polish, and Romanian, which makes life easier for European workers and to attract candidates.

Whilst the business expects all of the candidates to have a good command of the English language, the relationship with and high retention of workers is often a result of the multi-lingual team.

Strong Business Reputation:

The business has a strong reputation for recruiting solutions, providing clients with a quick, effective, and reliable solution to their staffing requirements, the length of time it has been established, and the excellent relationships with long-standing clients.

Premises: The Business operates from two well-located leasehold office premises.

Offices: The two company offices are in an excellent position to explore and manage new opportunities within the industrial recruitment sector in the East Midlands.

Expansion opportunities: The business enjoys continuity of business with a track record of 15 years of trading. with staff who have been with the agency for many years and clients like the fact that they are not introducing new stuff all the time

The business does things properly and does not over-promise and says no to bad business. The owner has full day-to-day oversight of the business, so he knows that things are done properly and that the team has the same ethics.

Management: The director is assisted by the following experienced management. Operations manager, client account manager, recruitment consultant, and administrator.

The management is a multilingual team, speaking English, Polish, and Romanian so they can communicate with many different candidates.

Administration, Payroll, and Invoicing.

The recruitment agency has streamlined workflow from start to finish. Payroll, invoicing, and all matters concerning compliance are minimised, as is administration for clients and the streamlining of the recruitment process.

Key strengths: The Agency enjoys excellent client retention with proven strategies for maintaining long-term client relationships.

Advertising & Marketing: The company enjoys an excellent website and a strong presence on the social media channels Facebook and Instagram.

Training and handover: The experienced team of managers is willing to remain in their role, post-sale and the Director will assist with the handover.

Reason for sale: New Venture

Next Step: You will need to fully complete our Confidentiality Agreement



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Next Steps & Contact

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