ABERCORN BUSINESS SALES
SUCCESSFULLY SELLING YOUR BUSINESS

Bike shop retailing a full range of bikes, folding bikes, e-bikes and e-scooters and accessories, together with a comprehensive range of spares.

Surrey

Asking Price: £50,000

Reference: RB03-ABS | Business Memorandum

Asking Price: £50,000. Inclusive of all Stock valued at £34,000.

Annual Turnover: circa £85,000.

Key Selling Points:

Operates from an unopposed retail store in Surrey.

Great brand
Excellent website
Established Bike Shop

5-star customer reviews

Huge scope for expansion.

Full business handover offered.

Established and highly regarded business.

Business Description.

This is a wonderful opportunity to purchase a bike shop, in an excellent unopposed location retailing a range of bikes, folding bikes, e-bikes and e-scooters and accessories, together with a full range of spares, service and repairs.

Our client established the business March 2021 to sell and repair cycles and e-bikes and accessories.

The business is in Camberley, Surrey and offers a niche stock of bikes that puts them at the forefront of other competitors.

The Bike Shop offers a range of bikes, folding bikes, e-bikes and e-scooters and accessories, catering for families, and benefiting from a high volume of new and repeat business whist maintaining an excellent reputation Highly experienced management team in place, capable of independently managing.

The business has component account agreements with major trade suppliers including Oxford, Madison, Pell & Parker, Wind wave, and Upgrade.

The business also accepts purchase vouchers from the major Bike to Ride schemes including Cycle scheme and Bike2Work Scheme

Brands offered.

The well-known brands of Dawes, Claud Butler, Elswick, Squish and the specialist brand of Viking are sold.

The products include a range of folding bikes, e-bikes and e-scooters.

Also available within the shop are scooters from Micro Scooters.

E BIKES

The shop offers several attractively priced e-bikes in stock from Volt, Himiway and Hygge with prices starting at just £1299.

HIMIWAY E-BIKES

£1,499.00

Elegant design complements its outstanding performance.

SCOOTERS

The Bike shop offers the full range of micro-scooters for tiny tots, children and adults.

MOUNTAIN BIKES

The Bike shop offers a full range of mountain bikes for children and adults starting at just £339.

CHILDRENS BIKES

The Bike shop offers a full range of children's bikes to suit all ages and balance bikes for tiny tots.

HYBRID BIKES

The Bike shop offers a range of hybrid bikes which are great for commuting to work or just exercise.

ROAD & GRAVEL BIKES

The Bike shop offers a range of road & gravel bikes with prices from £1,199.00 to £1,699.00.

Repairs, spares, and accessories.

The Bike Shop offers repairs, servicing, spares, and a full range of accessories on site and is a local Volt repair shop.

Advertising & Marketing

The company enjoys an excellent website, and a strong present on the social media channels Facebook, YouTube and Instagram, also takes advertising in the Round About Monthly Magazine.

Trade Membership Organisation.

The business is a member of the Association of Cycle Traders, the largest cycle trade membership organisation in the UK.

Premises:

The business is conveniently located in the town centre in ideally situated prominent corner premises, in the town centre, a bustling trading area, whilst benefitting from regular footfall for shopping and leisure. This is the only bike shop in town.

Support and training:

The owner will provide the successful purchaser with full support during the handover.

Reason for sale:

Retirement Sale

Next Step: You will need to fully complete our Confidentiality Agreement (NDA).

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Next Steps & Contact

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